# 860

# **Purchase Order Change Request - Buyer Initiated**

## Functional Group=PC

**Purpose:** This Draft Standard for Trial Use contains the format and establishes the data contents of the Purchase Order Change Request - Buyer Initiated Transaction Set (860) for use within the context of an Electronic Data Interchange (EDI) environment. The transaction set can be used to provide the information required for the customary and established business and industry practice relative to a purchase order change. This transaction can be used: (1) by a buyer to request a change to a previously submitted purchase order or (2) by a buyer to confirm acceptance of a purchase order change initiated by the seller or by mutual agreement of the two parties.

#### Heading:

Pos	<u>ld</u>	Segment Name	Req	Max Use	Repeat	<u>Notes</u>	<u>Usage</u>
	ISA	Interchange Control Header	M	1			Used
	GS	Functional Group Header	M	1			Used
010	ST	Transaction Set Header	M	1			Must use
020	ВСН	Beginning Segment for Purchase Order Change	М	1			Must use
040	CUR	Currency	0	1			Used
050	REF	Reference Identification	0	>1			Used
060	PER	Administrative Communications Contact	0	3			Used
080	FOB	F.O.B. Related Instructions	0	>1			Used
130	ITD	Terms of Sale/Deferred Terms of Sale	0	5			Used
150	DTM	Date/Time Reference	0	10			Used
240	TD5	Carrier Details (Routing Sequence/Transit Time)	0	12			Used
LOOP I	D - N1	· ·			200		
300	N1	Name	0	1			Used

#### **Detail:**

<u>Pos</u>	<u>ld</u>	Segment Name	Req	Max Use	Repeat	<u>Notes</u>	<u>Usage</u>
LOOP II	<u> </u>				<u>&gt;1</u>		
010	POC	Line Item Change	0	1			Used
040	CTP	Pricing Information	0	>1			Used
LOOP II	<u> </u>				<u>1000</u>		
050	PID	Product/Item Description	0	1			Used
LOOP II	D - SAC		*		<u>25</u>		
130	SAC	Service, Promotion, Allowance, or Charge Information	0	1			Used
190	SDQ	Destination Quantity	0	500			Used
LOOP II	) - N1				200		
340	N1	Name	0	1			Used

### Summary:

_	<u>Pos</u>	<u>ld</u>	Segment Name	<u>Req</u>	<u>Max Use</u>	<u>Repeat</u>	<u>Notes</u>	<u>Usage</u>	
	LOOP II	O - CTT				<u>1</u>	N3/010L		
	010	CTT	Transaction Totals	0	1		N3/010	Used	
	030	SE	Transaction Set Trailer	М	1			Must use	
		GE	Functional Group Trailer	M	1			Used	
		IEA	Interchange Control Trailer	М	1			Used	

#### Note:

Nordstrom Preferred Values:

Subelement Separator..ISA16: Hex 6E

Element Separator: Hex 5C Segment Terminator: Hex A1

Nordstrom will send the 860 transaction when a change has been made to a value on a purchase order that was previously transmitted via EDI. Each 860 will always contain the following segments:

ISA GS

ST

BCH REF/IA REF/ZZ CTT

SE

GE

IEA

#### Header Level Changes:

Other than the above listed Header segments, you will receive only those segments that contain changes to the original values. For example, you will only receive the FOB segment if one of the values in that segment has changed.

#### Detail Level Changes:

Nordstrom will always transmit the following detail level segments:

POC PID/08 PID/73 PID/74

All other values will be transmitted only if changes have been made to the original values. The SDQ segment will be sent for all detail level changes except for when an item is being deleted or a PO is cancelled.

#### POC02 values:

The POC02 value (AI – Add Item, CA – Changes to Line Item, DI – Delete Item, PC – Price Change) which best describes the action being taken will be sent. The price change code will take precedence over all other codes. For example, if both a price change and a quantity increase have occurred, Nordstrom will send the value of PC (price change) in the POC02. If just a quantity increase has occurred, Nordstrom will send the value of CA (Change to Line Item).

See Appendix A at the end of this document for detailed examples.

#### \* \* 997 \* \*

Nordstrom requires a 997 (functional Acknowledgment) be returned by the vendor within 48 hours of Nordstrom's sending the 860 document. This is very important. If Nordstrom does not receive the 997 within 48 hours, we will have to contact your company to confirm receipt of the file. This causes additional work on the part of Nordstrom. Repeated non-compliance on the 997 could result in your company receiving off set charges.

# **ISA** Interchange Control Header

Pos: Max: 1 Not Defined - Mandatory Loop: N/A Elements: 16

User Option (Usage): Used

Purpose: To start and identify an interchange of zero or more functional groups and interchange-related control segments

	ient oui	mmany.						
Ref ISA		<u>ld</u> l01	Element Name Authorization	nformation Qualifier	Req M	Type ID	Min/Max 2/2	<u>Usage</u> Must use
				ode to identify the type of ne Authorization Information				
			CodeList Sum Code 00	<b>mary</b> <u><b>Name</b></u> No Authorization Information Preser	nt (No Me	aningful Inf	ormation in I02)	
ISA	02	102	Authorization I	nformation	М	AN	10/10	Must use
			identification or sender or the da	formation used for additional authorization of the interchange ata in the interchange; the type of et by the Authorization Information				
ISA	03	103	Security Inform	nation Qualifier	M	ID	2/2	Must use
			-	ode to identify the type of ne Security Information				
			CodeList Sum Code 00	mary <u>Name</u> No Security Information Present (No	Meaning	gful Informa	tion in I04)	
ISA	04	104	Security Inform	nation	М	AN	10/10	Must use
			security information or the data in the	nis is used for identifying the tion about the interchange sender e interchange; the type of et by the Security Information				
ISA	05	105	Interchange ID	Qualifier	М	ID	2/2	Must use
			<b>Description:</b> Q system/method designate the sebeing qualified	ualifier to designate the of code structure used to ender or receiver ID element				
			CodeList Sumi	mary				
			Code ZZ	Name Mutually Defined				
ISA	06	106	Interchange Se	ender ID	M	AN	15/15	Must use
			sender for other to route data to this value in the	entification code published by the reparties to use as the receiver ID them; the sender always codes sender ID element m's Sender ID is 'NORDJWN'				

ISA07	105	Interchange ID Qualifier	М	ID	2/2	Must use
		Description: Qualifier to designate the system/method of code structure used to designate the sender or receiver ID element being qualified  Note: Qualifier selected by receiver				
		CodeList Summary  Code Name  01 Duns (Dun & Bradstreet)  08 UCC EDI Communications ID  12 Phone (Telephone Companies	•			
ISA08	107	Interchange Receiver ID	М	AN	15/15	Must use
		<b>Description:</b> Identification code published by receiver of the data; When sending, it is used the sender as their sending ID, thus other part sending to them will use this as a receiving ID route data to them <b>Note:</b> Receiver ID selected by receiver	by ies			
ISA09	108	Interchange Date	М	DT	6/6	Must use
		<b>Description:</b> Date of the interchange <b>Note:</b> Date ISA was generated CCYYMM				
ISA10	109	Interchange Time	М	TM	4/4	Must use
		<b>Description:</b> Time of the interchange <b>Note:</b> <i>Time ISA was generated HHMMSS</i>				
ISA11	I10	Interchange Control Standards Identifier	М	ID	1/1	Must use
		<b>Description:</b> Code to identify the agency responsible for the control standard used by the message that is enclosed by the interchange header and trailer	ne			
ISA12	I11	Interchange Control Version Number	М	ID	5/5	Must use
		<b>Description:</b> This version number covers the interchange control segments				
		CodeList Summary Code Name 00401 Standards for Use Approved f through October 1997	or Publication	n by ASC X	12 Procedures	Review Board
ISA13	l12	Interchange Control Number	М	N0	9/9	Must use
		<b>Description:</b> A control number assigned by the interchange sender <b>Note:</b> Sender assigned sequential number starting with 1 incremented by 1 for each transmission.	ie			
ISA14	I13	Acknowledgment Requested	М	ID	1/1	Must use
		<b>Description:</b> Code sent by the sender to requant interchange acknowledgment (TA1)	est			
		CodeList Summary Code Name  No Acknowledgment Request	ed			

ISA15 114 **Usage Indicator** Μ ID 1/1 Must use Description: Code to indicate whether data enclosed by this interchange envelope is test, production or information **CodeList Summary** Code Ρ **Production Data** Т **Test Data** ISA16 115 **Component Element Separator** Μ 1/1 Must use Description: Type is not applicable; the component element separator is a delimiter and not a data element; this field provides the delimiter used to separate component data elements within a composite data structure; this value must be different than the data element separator and the segment terminator Note: '>'

# **GS** Functional Group Header

Pos: Max: 1 Not Defined - Mandatory Loop: N/A Elements: 8

User Option (Usage): Used

Purpose: To indicate the beginning of a functional group and to provide control information

**Element Summary:** 

Ref GS01	<u>ld</u> 479	Element Name Functional Identifier Code	Req M	Type ID	Min/Max 2/2	<u>Usage</u> Must use
		<b>Description:</b> Code identifying a group of application related transaction sets				
		CodeList Summary Code Name PC Purchase Order Change Request	- Buyer Iı	nitiated (86	60)	
GS02	142	Application Sender's Code	М	AN	2/15	Must use
		<b>Description:</b> Code identifying party sending transmission; codes agreed to by trading partners <b>Note:</b> <i>Nordstrom's Sender ID is 'NORDJWN'</i>				
GS03	124	Application Receiver's Code	М	AN	2/15	Must use
		<b>Description:</b> Code identifying party receiving transmission. Codes agreed to by trading partners				
		Note: Receiver ID selected by receiver				
GS04	373	Date	М	DT	8/8	Must use
		<b>Description:</b> Date expressed as CCYYMMDD				
GS05	337	Time	М	TM	4/8	Must use
		<b>Description:</b> Time expressed in 24-hour clock time as follows: HHMM, or HHMMSS, or HHMMSSD, or HHMMSSDD, where H = hours (00-23), M = minutes (00-59), S = integer seconds (00-59) and DD = decimal seconds; decimal seconds are expressed as follows: D = tenths (0-9) and DD = hundredths (00-99)				
GS06	28	Group Control Number	М	N0	1/9	Must use
		<b>Description:</b> Assigned number originated and maintained by the sender				
GS07	455	Responsible Agency Code	М	ID	1/2	Must use
		<b>Description:</b> Code used in conjunction with Data Element 480 to identify the issuer of the standard				
		CodeList Summary Code Name X Accredited Standards Committee 3	X12			
GS08	480	Version / Release / Industry Identifier Code	М	AN	1/12	Must use
		Description: Code indicating the version, release, sub-release, and industry identifier of the EDI standard being used, including the GS and GE segments.  CodeList Summary  Name				
		004010 Standards Approved for Publication	n by ASC	X12 Proc	edures Review E	Board

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# **ST** Transaction Set Header

Pos: 010 Max: 1 Heading - Mandatory Loop: N/A Elements: 2

User Option (Usage): Must use

Purpose: To indicate the start of a transaction set and to assign a control number

set

Ref ST01	<u>ld</u> 143	Element Na Transaction	<u>me</u> Set Identifier Code	Req M	Type ID	Min/Max 3/3	<u>Usage</u> Must use
		<b>Description</b> Transaction	: Code uniquely identifying a Set				
		CodeList Su Code 860	<b>ummary</b> <u>Name</u> Purchase Order Change Request	- Buyer Ir	nitiated		
ST02	329	Transaction	Set Control Number	М	AN	4/9	Must use
		be unique wi	: Identifying control number that must thin the transaction set functional ned by the originator for a transaction				

# **BCH** Beginning Segment for Purchase Order Change

Pos: 020 Max: 1 Heading - Mandatory Loop: N/A Elements: 6

User Option (Usage): Must use

Purpose: To indicate the beginning of the Purchase Order Change Transaction Set and transmit identifying numbers and dates

<u>Ref</u> BCH01	<u>ld</u> 353	Element Name Transaction Set Purpose Code	Req M	<u>Type</u> ID	Min/Max 2/2	<u>Usage</u> Must use
		<b>Description:</b> Code identifying purpose of transaction set				
		CodeList SummaryCodeName01Cancellation04Change				
BCH02	92	Purchase Order Type Code	М	ID	2/2	Must use
		<b>Description:</b> Code specifying the type of Purchase Order				
		CodeList SummaryCodeNameBKBlanket Order (Quantity Firm)REReorderSAStand-alone Order				
BCH03	324	Purchase Order Number	М	AN	8/8	Must use
		<b>Description:</b> Identifying number for Purchase Order assigned by the orderer/purchaser <b>Note:</b> Nordstrom Purchase Order Number - 8 numeric				
BCH04	328	Release Number	0	AN	1/30	Not used
		<b>Description:</b> Number identifying a release against a Purchase Order previously placed by the parties involved in the transaction				
BCH05	327	Change Order Sequence Number	0	AN	1/8	Not used
		<b>Description:</b> Number assigned by the orderer identifying a specific change or revision to a previously transmitted transaction set				
BCH06	373	Date	М	DT	8/8	Must use
		<b>Description:</b> Date expressed as CCYYMMDD <b>Note:</b> <i>Original Nordstrom Purchase Order Date</i>				

# **CUR** Currency

Pos: 040 Max: 1 Heading - Optional Loop: N/A Elements: 2

User Option (Usage): Used

Purpose: To specify the currency (dollars, pounds, francs, etc.) used in a transaction

Ref CUR01	<u>ld</u> 98	Element Nam Entity Identif		Req O	Type ID	Min/Max 2/3	<u>Usage</u> Used
			Code identifying an organizational ical location, property or an				
		CodeList Sur Code BY	<b>mmary</b> <u>Name</u> Buying Party (Purchaser)				
CUR02	100	Currency Co	de	0	ID	3/3	Used
		whose curren	Code (Standard ISO) for country in cy the charges are specified rd ISO currency values apply.				

## **RFF** Reference Identification

Pos: 050 Max: >1 Heading - Optional Loop: N/A Elements: 3

User Option (Usage): Used

Purpose: To specify identifying information

**Element Summary:** 

RefIdElement NameReqTypeMin/MaxUsageREF01128Reference Identification QualifierOID2/3Used

**Description:** Code qualifying the Reference

Identification

**CodeList Summary** 

<u>Code</u> <u>Name</u>

DP Department Number

Note:

Nordstrom Department Numbers are 4-digit numeric with leading 0's. For example,

Dept 28 would be sent as 0028.

IA Internal Vendor Number

Note:

10-digit Nordstrom Assigned Supplier Number - 10-digits with leading 0's.

MR Merchandise Type Code

Note:

Nordstrom Season Code used for Ticketing.

PD Promotion/Deal Number

Note:

Nordstrom PO Type - for a list of values see PO Type List located on our website

www.nordstromsupplier.com under the Reference Materials section.

QC Product Specification Document Number

Note:

Pre-Mark Indicator - Nordstrom will send a value of "BULK" in the REF02 if this order is

to be packed in bulk.

See website for further instructions on how to package merchandise for shipping --

www.nordstromsupplier.com.

TC Vendor Terms

Note:

00 - Vendor pays no freight

01 - Vendor pays total freight

02 - Vendor pays 1/2 freight

03 - Vendor pays difference between surface and air

04 - Vendor pays 1/2 difference between surface and air

05 - Other special agreement

ZZ Mutually Defined

Note:

Nordstrom PO Terms & Conditions Statement

REF02 127 Reference Identification C AN 1/30 Used

**Description:** Reference information as defined for a particular Transaction Set or as specified by

the Reference Identification Qualifier

REF03 352 **Description** C AN 1/80 Used

**Description:** A free-form description to clarify the related data elements and their content

## **Syntax Rules:**

1. At least one of REF02 or REF03 is required.

#### Note:

Note: Nordstrom will send at least two occurrences of the REF segment. The REF/IA and REF/ZZ will always be sent. All other REF segments will be sent only if changes are made to that specific segment.

# PER Administrative Communications Contact Pos: 060 He Loop: N//

Pos: 060 Max: 3 Heading - Optional Loop: N/A Elements: 2

User Option (Usage): Used

Purpose: To identify a person or office to whom administrative communications should be directed

**Element Summary:** 

<u>Ref</u>	<u>ld</u>	Element Nar	<u>ne</u>	Req	<u>Type</u>	Min/Max	<u>Usage</u>
PER01	366	Contact Fun	ction Code	0	ID	2/2	Used
		•	Code identifying the major duty or of the person or group named				
		CodeList Su	mmary				
		<u>Code</u>	Name				
		BD	Buyer Name or Department				
PER02	93	Name		0	AN	1/60	Used

**Description:** Free-form name **Note:** *Buyer's Name/Title* 

# FOB F.O.B. Related Instructions

Pos: 080 Max: >1 Heading - Optional Loop: N/A Elements: 7

User Option (Usage): Used

Purpose: To specify transportation instructions relating to shipment

#### **Element Summary:**

FOB02

309

Ref FOB01	<u>ld</u> 146	Element Na Shipment N	<u>me</u> lethod of Payment	Req O	<u>Type</u> ID	Min/Max 2/2	<u>Usage</u> Used
		<b>Description</b> transportation	: Code identifying payment terms for on charges.				
		May include	one of the following:				
		CodeList S	ummary				
		<u>Code</u>	<u>Name</u>				
		CC	Collect				
		CF	Collect, Freight Credited Back to C	Sustomer			
		DF	Defined by Buyer and Seller				
		MX	Mixed				
		PC	Prepaid but Charged to Customer				
		PO	Prepaid Only				
		PP	Prepaid (by Seller)				

С

ID

1/2

Used

**Description:** Code identifying type of location.

May include one of the following:

### **CodeList Summary**

**Location Qualifier** 

<u>Code</u>	<u>Name</u>
0	Office Address
AC	City and State
CA	Country of Origin
CC	Country
CI	City
CO	County/Parish and State
CS	Canadian SPLC
CY	County/Parish
DE	Destination (Shipping)
FA	Factory
FE	Freight Equalization Point
FF	Foreign Freight Forwarder Location
MI	Mill
NS	City/State from Points
OA	Origin (After Loading on Equipment)
OR	Origin (Shipping Point)
OV	On Vessel (Free On Board [FOB] point)
SP	State/Province
TL	Terminal Cargo Location
WH	Warehouse
ZZ	Mutually Defined

Used

FOB03	352	Description	0	AN	1/80	Used
		<b>Description:</b> A free-form description to clarify the related data elements and their content				
FOB04	334	Transportation Terms Qualifier Code	0	ID	2/2	Not used
		<b>Description:</b> Code identifying the source of the transportation terms				
FOB05	335	Transportation Terms Code	С	ID	3/3	Not used
		<b>Description:</b> Code identifying the trade terms which apply to the shipment transportation responsibility				
FOB06	309	Location Qualifier	С	ID	1/2	Used

**Description:** Code identifying type of location.

May include one of the following:

#### **CodeList Summary**

<u>Code</u>	<u>Name</u>			
0	Office Address			
AC	City and State			
CA	Country of Origin			
CC	Country			
CI	City			
CO	County/Parish and State			
CS	Canadian SPLC			
CY	County/Parish			
DE	Destination (Shipping)			
FA	Factory			
FE	Freight Equalization Point			
FF	Foreign Freight Forwarder Location			
MI	Mill			
NS	City/State from Points			
OA	Origin (After Loading on Equipment)			
OR	Origin (Shipping Point)			
OV	On Vessel (Free On Board [FOB] poir	nt)		
SP	State/Province			
TL	Terminal Cargo Location			
WH	Warehouse			
ZZ	Mutually Defined			
Description		0	AN	1/80

**Description:** A free-form description to clarify the related data elements and their content

## **Syntax Rules:**

FOB07

1. If FOB03 is present, then FOB02 is required.

352

- 2. If FOB04 is present, then FOB05 is required.
- 3. If FOB07 is present, then FOB06 is required.

# Terms of Sale/Deferred Terms of Pos: 130 He Loop: N/A

Pos: 130 Max: 5 Heading - Optional Loop: N/A Elements: 13

**User Option (Usage):** Used **Purpose:** To specify terms of sale

<u>Ref</u> ITD01	<u>ld</u> 336	Element Name	Req	Type ID	Min/Max 2/2	<u>Usage</u>
11001	330	Terms Type Code  Description: Code identifying type of payeterms	•	ID	212	Used
		Code List SummaryCodeName01Basic02End of Month (EOM)05Discount Not Applicable08Basic Discount Offered1210 Days After End of Mon	th (10 EOM)			
ITD02	333	Terms Basis Date Code	Ο	ID	1/2	Used
		<b>Description:</b> Code identifying the beginning the terms period	ng of			
		CodeList Summary  Code Name  15 Receipt of Goods				
ITD03	338	Terms Discount Percent	0	R	1/6	Used
		<b>Description:</b> Terms discount percentage, expressed as a percent, available to the purchaser if an invoice is paid on or before Terms Discount Due Date				
ITD04	370	Terms Discount Due Date	С	DT	8/8	Not used
		<b>Description:</b> Date payment is due if disco to be earned expressed in format CCYYM				
ITD05	351	Terms Discount Days Due	С	N0	1/3	Used
		<b>Description:</b> Number of days in the terms discount period by which payment is due i discount is earned				
ITD06	446	Terms Net Due Date	0	DT	8/8	Not used
		<b>Description:</b> Date when total invoice amo becomes due expressed in format CCYYN				
ITD07	386	Terms Net Days	Ο	N0	1/3	Used
		<b>Description:</b> Number of days until total in amount is due (discount not applicable)	voice			
ITD08	362	Terms Discount Amount	Ο	N2	1/10	Not used
		<b>Description:</b> Total amount of terms disco	unt			

ITD09	388	Terms Deferred Due Date	0	DT	8/8	Not used
		<b>Description:</b> Date deferred payment or percent of invoice payable is due expressed in format CCYYMMDD				
ITD10	389	Deferred Amount Due	С	N2	1/10	Not used
		Description: Deferred amount due for payment				
ITD11	342	Percent of Invoice Payable	С	R	1/5	Not used
		<b>Description:</b> Amount of invoice payable expressed in percent				
ITD12	352	Description	0	AN	1/80	Used
		<b>Description:</b> A free-form description to clarify the related data elements and their content				
ITD13	765	Day of Month	С	N0	1/2	Used
		<b>Description:</b> The numeric value of the day of the month between 1 and the maximum day of the month being referenced				

## **Syntax Rules:**

- 1. If ITD03 is present, then at least one of ITD04, ITD05 or ITD13 is required.
- 2. If ITD08 is present, then at least one of ITD04, ITD05 or ITD13 is required.
- 3. If ITD09 is present, then at least one of ITD10 or ITD11 is required.

# **DTM** Date/Time Reference

Pos: 150 Max: 10 Heading - Optional Loop: N/A Elements: 2

User Option (Usage): Used

Purpose: To specify pertinent dates and times

**Element Summary:** 

 Ref
 Id
 Element Name
 Req
 Type
 Min/Max
 Usage

 DTM01
 374
 Date/Time Qualifier
 O
 ID
 3/3
 Used

Description: Code specifying type of date or

time, or both date and time

CodeList Summary
Code Name

001 Cancel After

Note:

Past Cancel

037 Ship Not Before

Note: Early Ship

DTM02 373 **Date** C DT 8/8 Used

**Description:** Date expressed as CCYYMMDD

#### **Syntax Rules:**

1. At least one of DTM02, DTM03 or DTM05 is required.

#### Note:

Nordstrom could send up to two occurrences of the DTM if changes are made to both the early ship and past cancel dates.

# **TD5** Carrier Details (Routing Sequence/Transit Time)

Pos: 240 Max: 12 Heading - Optional Loop: N/A Elements: 4

User Option (Usage): Used

Purpose: To specify the carrier and sequence of routing and provide transit time information

#### **Element Summary:**

<u>Ref</u> TD501	<u>ld</u> 133	Element Name Routing Sequence Code	Req O	<u>Type</u> ID	Min/Max 1/2	<u>Usage</u> Not used
		<b>Description:</b> Code describing the relationship of a carrier to a specific shipment movement				
TD502	66	Identification Code Qualifier	С	ID	1/2	Not used
		<b>Description:</b> Code designating the system/method of code structure used for Identification Code (67)				
TD503	67	Identification Code	С	AN	2/80	Not used
		<b>Description:</b> Code identifying a party or other code				
TD504	91	Transportation Method/Type Code	С	ID	1/2	Used
		<b>Description:</b> Code specifying the method or type of transportation for the shipment				
CodeList Summary						
		<u>Code</u> <u>Name</u>				
		A Air				
		M Motor (Common Carrier)				
		S Ocean				

## **Syntax Rules:**

- 1. At least one of TD502, TD504, TD505, TD506 or TD512 is required.
- 2. If TD502 is present, then TD503 is required.

N1 Name
Pos: 300 Max: 1
Heading - Optional
Loop: N1 Elements: 4

User Option (Usage): Used

Purpose: To identify a party by type of organization, name, and code

## **Element Summary:**

	Ref N101	<u>ld</u> 98	Element Name Entity Identifie	r Code	Req O	Type ID	Min/Max 2/3	<u>Usage</u> Used
				ode identifying an organizational Il location, property or an				
				<b>nary</b> <u>Name</u> Message To				
	N102	93	Name		С	AN	1/60	Not used
			Description: Fr	ee-form name				
	N103	66	Identification C	ode Qualifier	С	ID	1/2	Used
				ode designating the of code structure used for ode (67)				
			CodeList Sumr	mary				
				<u>Name</u> Assigned by Buyer or Buyer's Agent				
	N104	67	Identification C	ode	С	AN	10/10	Used
			Description: Co	ode identifying a party or other				
				n Assigned Vendor Number used and invoicing purposes.				

## **Syntax Rules:**

- 1. At least one of N102 or N103 is required.
- 2. If either N103 or N104 is present, then the other is required.

# POC Line Item Change

Pos: 010 Max: 1
Detail - Optional
Loop: POC Elements: 13

User Option (Usage): Used

Purpose: To specify changes to a line item

Ref POC01	<u>ld</u> 350	Element Name Assigned Identification	<u>Re</u>		Min/Max 1/20	<u>Usage</u> Used
		<b>Description:</b> Alphanumeric characters assigned for differentiation within a transaction set	ed			
POC02	670	Change or Response Type Code	C	) ID	2/2	Used
		<b>Description:</b> Code specifying the type of chartothe line item	nge			
		CodeList Summary  Code Name Al Add Additional Item(s) CA Changes To Line Items DI Delete Item(s) PC Price Change				
POC03	330	Quantity Ordered	C	) R	1/15	Not used
		<b>Description:</b> Quantity ordered				
POC04	671	Quantity Left to Receive	C	R	1/9	Used
		<b>Description:</b> Quantity left to receive as qualified by the unit of measure <b>Note:</b> When used, this element will contain the Total Quantity Ordered by UPC.				
POC05	C001	Composite Unit of Measure	C	C Comp		Used
		<b>Description:</b> To identify a composite unit of measure (See Figures Appendix for examples use)	of			
POC05-01	355	Unit or Basis for Measurement Code	C	C ID	2/2	Dependent
		<b>Description:</b> Code specifying the units in which a value is being expressed, or manner in which a measurement has been taken				
		CodeList SummaryCodeNameCACaseEAEach				
POC06	212	Unit Price	C	R	1/17	Used
		<b>Description:</b> Price per unit of product, service commodity, etc.	٠,			
POC07	639	Basis of Unit Price Code	С	) ID	2/2	Used
		<b>Description:</b> Code identifying the type of unit price for an item				
		CodeList Summary  Code Name  PE Price per Each				

POC08	235	Product/Service ID Qualifier	С	ID	2/2	Used
		<b>Description:</b> Code identifying the type/so the descriptive number used in Product/Se ID (234)				
		CodeList SummaryCodeNameENEuropean Article NumberUPU.P.C. Consumer Packag				
POC09	234	Product/Service ID	С	AN	1/48	Used
		<b>Description:</b> Identifying number for a proceservice	duct or			
POC10	235	Product/Service ID Qualifier	С	ID	2/2	Used
		<b>Description:</b> Code identifying the type/so the descriptive number used in Product/Se ID (234)				
		CodeList Summary Code Name VA Vendor's Style Number				
POC11	234	Product/Service ID	С	AN	1/48	Used
		<b>Description:</b> Identifying number for a proceservice	duct or			
POC12	235	Product/Service ID Qualifier	С	ID	2/2	Used
		<b>Description:</b> Code identifying the type/so the descriptive number used in Product/Se ID (234)				
		CodeList Summary Code Name IN Buyer's Item Number				
POC13	234	Product/Service ID	С	AN	1/4	Used
		<b>Description:</b> Identifying number for a proceservice <b>Note:</b> Nordstrom Class Code for Ticketing value will always be '0'				
Suntay Dul						

#### **Syntax Rules:**

- 1. If POC03 is present, then POC04 and POC05 are required.
- 2. If POC07 is present, then POC06 is required.
- 3. If either POC08 or POC09 is present, then the other is required.
- 4. If either POC10 or POC11 is present, then the other is required.

#### Note:

See Appendix A at the end of this document for detailed examples.

# CTP Pricing Information

Pos: 040 Max: >1
Detail - Optional
Loop: POC Elements: 3

User Option (Usage): Used

Purpose: To specify pricing information

## **Element Summary:**

Ref CTP01	<u>ld</u> 687	Element Nam Class of Trad		Req O	<u>Type</u> ID	Min/Max 2/2	<u>Usage</u> Not used
		Description:	Code indicating class of trade				
CTP02	236	Price Identifie	er Code	С	ID	3/3	Used
		<b>Description:</b> specification	Code identifying pricing				
		CodeList Sun Code PRP RES	nmary <u>Name</u> Promotional price Resale				
CTP03	212	Unit Price  Description: commodity, et	Price per unit of product, service, c.	С	R	1/17	Used

#### Note:

The CTP could occur up to two times if changes are made to both the Promotional and Resale Price.

# PID Product/Item Description

Pos: 050 Max: 1
Detail - Optional
Loop: PID Elements: 5

User Option (Usage): Used

Purpose: To describe a product or process in coded or free-form format

#### **Element Summary:**

<u>Ref</u> PID01	<u>ld</u> 349	Element Name Item Description Type	Req O	<u>Type</u> ID	Min/Max 1/1	<u>Usage</u> Used
		<b>Description:</b> Code indicating the format of a description				
		CodeList Summary <u>Code</u> Free-form				
PID02	750	Product/Process Characteristic Code	0	ID	2/3	Used
		<b>Description:</b> Code identifying the general class of a product or process characteristic				
		CodeList Summary  Code Name 08 Product 73 Vendor color description 74 Vendor size description				
PID03	559	Agency Qualifier Code	С	ID	2/2	Used
		<b>Description:</b> Code identifying the agency assigning the code values				
		CodeList Summary  Code Name  VI Voluntary Inter-Industry Commerce	ce Standar	d (VICS) E	EDI	
PID04	751	Product Description Code	С	AN	1/12	Not used
		<b>Description:</b> A code from an industry code list which provides specific data about a product characteristic				
PID05	352	Description	С	AN	1/80	Used
		<b>Description:</b> A free-form description to clarify the related data elements and their content	•			

#### **Syntax Rules:**

- 1. If PID04 is present, then PID03 is required.
- 2. At least one of PID04 or PID05 is required.
- 3. If PID07 is present, then PID03 is required.

#### Note:

The PID could occur up to three times.

# **SAC** Service, Promotion, Allowance, or Charge Information

Pos: 130 Max: 1
Detail - Optional
Loop: SAC Elements: 13

User Option (Usage): Used

**Purpose:** To request or identify a service, promotion, allowance, or charge; to specify the amount or percentage for the service, promotion, allowance, or charge

Ref SAC01	<u>ld</u> 248	Element Name Allowance or Charge Indicator	Req O	Type ID	Min/Max 1/1	<u>Usage</u> Used
		<b>Description:</b> Code which indicates an allowance or charge for the service specified				
		CodeList Summary  Code Name  No Allowance or Charge				
SAC02	1300	Service, Promotion, Allowance, or Charge Code	С	ID	4/4	Not used
		<b>Description:</b> Code identifying the service, promotion, allowance, or charge				
SAC03	559	Agency Qualifier Code	С	ID	2/2	Used
		<b>Description:</b> Code identifying the agency assigning the code values				
		CodeList Summary Code Name VI Voluntary Inter-Industry Commerce	e Standar	d (VICS) I	≣DI	
SAC04	1301	Agency Service, Promotion, Allowance, or Charge Code	С	AN	1/10	Used
		<b>Description:</b> Agency maintained code identifying the service, promotion, allowance, or charge <b>Note:</b> <i>TC990101 - Ticketing Service HA - Hanging Service</i>				
SAC05	610	Amount	Ο	N2	1/15	Not used
		Description: Monetary amount				
SAC06	378	Allowance/Charge Percent Qualifier	С	ID	1/1	Not used
		<b>Description:</b> Code indicating on what basis allowance or charge percent is calculated				
SAC07	332	Percent	С	R	1/6	Not used
		Description: Percent expressed as a percent				
SAC08	118	Rate	Ο	R	1/9	Not used
		<b>Description:</b> Rate expressed in the standard monetary denomination for the currency specified				
SAC09	355	Unit or Basis for Measurement Code	С	ID	2/2	Not used
		<b>Description:</b> Code specifying the units in which a value is being expressed, or manner in which a measurement has been taken				
SAC10	380	Quantity	С	R	1/15	Not used
		<b>Description:</b> Numeric value of quantity				

SAC11	380	Quantity	0	R	1/15	Not used
		<b>Description:</b> Numeric value of quantity				
SAC12	331	Allowance or Charge Method of Handling Code	0	ID	2/2	Not used
		<b>Description:</b> Code indicating method of handling for an allowance or charge				
SAC13	127	Reference Identification	С	AN	1/30	Used
		Description: Reference information as defined for a particular Transaction Set or as specified by the Reference Identification Qualifier  Note: Ticketing code as defined in Nordstrom Supplier Compliance Manual  Hanger Type as defined in the Nordstrom Supplier Compliance Manual				

## **Syntax Rules:**

- 1. At least one of SAC02 or SAC03 is required.
- 2. If either SAC03 or SAC04 is present, then the other is required.
- 3. If either SAC06 or SAC07 is present, then the other is required.
- 4. If either SAC09 or SAC10 is present, then the other is required.
- 5. If SAC11 is present, then SAC10 is required.
- 6. If SAC13 is present, then at least one of SAC02 or SAC04 is required.

#### Note:

The SAC could occur up to two times.

# **SDQ** Destination Quantity

Pos: 190 Max: 500
Detail - Optional
Loop: POC Elements: 22

User Option (Usage): Used

Purpose: To specify destination and quantity detail

Element 20	ullilliai y	•					
<u>Ref</u> SDQ01	<u>ld</u> 355	Element Name Unit or Basis	e for Measurement Code	Req O	<u>Type</u> ID	<u>Min/Max</u> 2/2	<u>Usage</u> Used
			code specifying the units in which a expressed, or manner in which a nas been taken				
		CodeList Sum Code EA	mary <u>Name</u> Each				
SDQ02	66	Identification	Code Qualifier	0	ID	1/2	Used
			code designating the I of code structure used for ode (67)				
		CodeList Sum Code 92	<b>mary</b> <u><b>Name</b></u> Assigned by Buyer or Buyer's Agen	ıt			
SDQ03	67	Identification	Code	0	AN	4/4	Used
		Description: Code Note: Nordstro	Code identifying a party or other om Store Numbers are 4-digit ading 0's. For example, Store				
		the ST qualifier DC shipping los stores listed on	is followed by an N1 segment with r, use the value in the N102 as the cation. All merchandise for the the SDQ should be shipped to the ecified on the N1.				
		with an ST qua the SDQ in the	is not followed by an N1 segment lifier, look up the store provided on Store/DC table provided in the to determine the DC shipping				
SDQ04	380	Quantity		0	R	1/15	Used
		Description: N	lumeric value of quantity				
SDQ05	67	Identification	Code	С	AN	4/4	Used
		<b>Description:</b> Code	code identifying a party or other				
SDQ06	380	Quantity		С	R	1/15	Used
		Description: N	lumeric value of quantity				
SDQ07	67	Identification	Code	С	AN	4/4	Used
		<b>Description:</b> Code	Code identifying a party or other				

SDQ08	380	Quantity  Description: Numeric value of quantity	С	R	1/15	Used
SDQ09	67	Identification Code  Description: Code identifying a party or other code	С	AN	4/4	Used
SDQ10	380	Quantity  Description: Numeric value of quantity	С	R	1/15	Used
SDQ11	67	Identification Code  Description: Code identifying a party or other code	С	AN	4/4	Used
SDQ12	380	Quantity  Description: Numeric value of quantity	С	R	1/15	Used
SDQ13	67	Identification Code  Description: Code identifying a party or other code	С	AN	4/4	Used
SDQ14	380	Quantity  Description: Numeric value of quantity	С	R	1/15	Used
SDQ15	67	Identification Code  Description: Code identifying a party or other code	С	AN	4/4	Used
SDQ16	380	Quantity  Description: Numeric value of quantity	С	R	1/15	Used
SDQ17	67	Identification Code  Description: Code identifying a party or other code	С	AN	4/4	Used
SDQ18	380	Quantity  Description: Numeric value of quantity	С	R	1/15	Used
SDQ19	67	Identification Code  Description: Code identifying a party or other code	С	AN	4/4	Used
SDQ20	380	Quantity  Description: Numeric value of quantity	С	R	1/15	Used
SDQ21	67	Identification Code  Description: Code identifying a party or other code	С	AN	4/4	Used
SDQ22	380	Quantity  Description: Numeric value of quantity	С	R	1/15	Used

#### Note:

An SDQ can hold up to 10 locations. When more than 10 locations, additional SDQ segments will be sent.

N1 Name
Pos: 340 Max: 1
Detail - Optional
Loop: N1 Elements: 2

User Option (Usage): Used

Purpose: To identify a party by type of organization, name, and code

#### **Element Summary:**

Ref	<u>ld</u>	Element Name	Req	<b>Type</b>	Min/Max	<u>Usage</u>
N101	98	Entity Identifier Code	0	ID	2/3	Used
		<b>Description:</b> Code identifying an organizational entity, a physical location, property or an individual				
		CodeList Summary				
		Code Name				
		ST Ship To				
N102	93	Name	С	AN	4/4	Used
		Description: Free-form name				
		<b>Note:</b> Nordstrom DC/Store Numbers are 4-digit numeric with leading 0's. For example, DC 868 would be sent as 0868.				

## **Syntax Rules:**

- 1. At least one of N102 or N103 is required.
- 2. If either N103 or N104 is present, then the other is required.

#### Note:

Nordstrom will send the N1 segment only if the 'ship to' location is different than defined in the Nordstrom Routing Guide -- see www.nordstromsupplier.com for complete Routing information.

## **CTT** Transaction Totals

Pos: 010 Max: 1 Summary - Optional Loop: CTT Elements: 1

User Option (Usage): Used

Purpose: To transmit a hash total for a specific element in the transaction set

**Element Summary:** 

 Ref
 Id
 Element Name
 Req
 Type
 Min/Max
 Usage

 CTT01
 354
 Number of Line Items
 M
 N0
 1/6
 Must use

**Description:** Total number of line items in the

transaction set

#### Note:

The number of PO1 segments present in the transaction set.

# **SE** Transaction Set Trailer

Pos: 030 Max: 1 Summary - Mandatory Loop: N/A Elements: 2

User Option (Usage): Must use

**Purpose:** To indicate the end of the transaction set and provide the count of the transmitted segments (including the beginning (ST) and ending (SE) segments)

<u>Ref</u> SE01	<u>ld</u> 96	Element Name Number of Included Segments	Req M	<u>Type</u> N0	Min/Max 1/10	<u>Usage</u> Must use
		<b>Description:</b> Total number of segments included in a transaction set including ST and SE segments				
SE02	329	Transaction Set Control Number	М	AN	4/9	Must use
		<b>Description:</b> Identifying control number that must be unique within the transaction set functional group assigned by the originator for a transaction set				

# **GE** Functional Group Trailer

Pos: Max: 1 Not Defined - Mandatory Loop: N/A Elements: 2

User Option (Usage): Used

Purpose: To indicate the end of a functional group and to provide control information

Ref	<u>ld</u>	Element Name	Req	<b>Type</b>	Min/Max	<u>Usage</u>
GE01	97	Number of Transaction Sets Included	M	N0	1/6	Must use
		<b>Description:</b> Total number of transaction sets included in the functional group or interchange (transmission) group terminated by the trailer containing this data element				
GE02	28	Group Control Number	М	N0	1/9	Must use
		<b>Description:</b> Assigned number originated and maintained by the sender				

# **IEA** Interchange Control Trailer

Pos: Max: 1 Not Defined - Mandatory Loop: N/A Elements: 2

User Option (Usage): Used

Purpose: To define the end of an interchange of zero or more functional groups and interchange-related control segments

#### **Element Summary:**

Ref	<u>ld</u>	Element Name	Req	<b>Type</b>	Min/Max	<u>Usage</u>
IEA01	l16	Number of Included Functional Groups	М	N0	1/5	Must use
		<b>Description:</b> A count of the number of functional groups included in an interchange				
IEA02	l12	Interchange Control Number	М	N0	9/9	Must use
		<b>Description:</b> A control number assigned by the interchange sender				

#### Note:

APPENDIX A

Below are examples of potential changes and how those changes will be conveyed in the data:

**HEADER - SHIPPING WINDOW CHANGED** 

HEADER - FOB CHANGE

HEADER - PO CANCEL

AI - ADD ITEM

DI - DELETE ITEM

CA - CHANGE ITEM - COLOR DESCRIPTION CHANGE

CA - CHANGE ITEM - QUANTITY DECREASE

CA - CHANGE ITEM - QUANTITY INCREASE

CA - CHANGE ITEM - ADD A STORE TO AN ITEM

CA - CHANGE ITEM - DELETE A STORE FROM AN ITEM

CA - CHANGE ITEM - CHANGE IN SHIP TO

PC - PRICE CHANGE - COST PRICE CHANGE

PC - PRICE CHANGE - RETAIL PRICE CHANGE

PC - PRICE CHANGE - PROMOTIONAL PRICE CHANGE

PC - PRICE CHANGE - PRICE CHANGE AND STORE ALLOCATION CHANGE

HEADER - SHIPPING WINDOW CHANGED

ISA.00. .00. .01.NORDJWN .01.000000000 .020201.0459.U.00401.000001650.0.P.>~

GS.PC.NORDJWN.000000000.20020201.0459.474.X.004010~

ST.860.000001245~

BCH.04.SA.101111111...20010717~

REF.IA.0222222222~

REF.ZZ..ALL NORDSTROM PO TERMS & CONDITIONS APPLY SEE WEBSITE WWW.NORDSTROMSUPPLIER.COM~

DTM.001.20011207~ ß late ship DTM.037.20011024~ ß early ship

CTT.0~

HEADER - FOB CHANGE

ISA.00. .00. .01.NORDJWN .01.000000000 .020201.0459.U.00401.000001650.0.P.>~

GS.PC.NORDJWN.000000000.20020201.0459.474.X.004010~

ST.860.000001245~

BCH.04.SA.10122222...20010717~

REF.IA.0222222222~

REF.ZZ..ALL NORDSTROM PO TERMS & CONDITIONS APPLY SEE WEBSITE WWW.NORDSTROMSUPPLIER.COM~

FOB.CC.....FA.Factory~ ß FOB change

```
CTT.0~
HEADER - PO CANCEL - BUYER CANCELS ENTIRE ORDER - BCH01 value of '01'
                      .01.NORDJWN
                                      .01.000000000
                                                     .020201.0459.U.00401.000001650.0.P.>~
            .00.
GS.PC.NORDJWN.000000000.20020201.0459.474.X.004010~
ST.860.000001245~
REF.IA.022222222~
REF.ZZ..ALL NORDSTROM PO TERMS & CONDITIONS APPLY SEE WEBSITE WWW.NORDSTROMSUPPLIER.COM~
CTT.0~
AI - ADD ITEM - POC03 BLANK
POC.1.AI..90.EA.32.PE.UP.555551234567.VA.STYLEA.IN.0~ \( \mathcal{B} \) AI = Add additional item(s)
PID.F.08.VI..SHOE1~
PID.F.73.VI..BLACK~
PID.F.74.VI..10.5 N~
SDQ.EA.92.0035.5.0034.5.0030.5.0032.5.0021.5.0020.5.0012.5.0009.5.0005.5.0002.5~
SDQ.EA.92.0026.5.0025.5.0024.5.0023.5.0010.5.0006.5.0004.5.0001.5~
CTT.1~
DI - DELETE ITEM - POC03 THRU POC07 BLANK - NO SDQ
PID.F.08.VI., SKIRT~
PID.F.73.VI..KHAKI~
PID.F.74.VI..2~
CA - CHANGE ITEM - COLOR DESCRIPTION CHANGE - POC03, POC06, POC07 BLANK
Original 850
PO1.1.50.EA.38.PE.UP.555551234444.VA.STYLEB.IN.0~
PID.F.08.VI..SHOE2~
PID.F.73.VI..GREEN~
PID.F.74.VI..10.5 N~
SDQ.EA.92.0621.25.0623.25~
PO Change 860
PID.F.08.VI..SHOE2~
PID.F.73.VI..GREEN LTHR~
                                   B COLOR CHANGE
PID.F.74.VI..10.5 N~
SDQ.EA.92.0621.25.0623.25~
CA - CHANGE ITEM - QUANTITY DECREASE - POC03, POC06, POC07 BLANK
Original 850
PO1.1.75.EA.27.PE.UP.555552225888.VA.SHOE15.IN.0~
CTP..RES.50~
PID.F.73.VI..BLACK~
PID.F.74.VI..10.5 N~
SDQ.EA.92.0621.25.0625.25.0626.25~
PO Change 860
CTP..RES.50~
PID.F.08.VI..SHOE~
PID.F.73.VI..BLACK~
PID.F.74.VI..10.5 N~
SDQ.EA.92.0621.20.0625.20.0626.20~
                                  ß New Store Qty adds up to 60
```

Original 850

## CA - CHANGE ITEM - QUANTITY INCREASE - POC03, POC06, POC07 BLANK Original 850 PO1.1.75.EA.27.PE.UP.555552225888.VA.SHOE15.IN.0~ CTP..RES.50~ PID.F.73.VI..BLACK~ PID.F.74.VI..10.5 N~ SDQ.EA.92.0621.25.0625.25.0626.25~ PO Change 860 CTP..RES.50~ PID.F.73.VI..BLACK~ PID.F.74.VI..10.5 N~ SDQ.EA.92.0621.25.0625.25.0626.50~ ß New Store Qty adds up to 100 CA - CHANGE ITEM - ADD A STORE TO AN ITEM - POC03, POC06, POC07 BLANK Original 850 PO1.1.150.EA.8.PE.UP. 555558989899.VA.STYLENM.IN.0~ CTP..RES.15~ PID.F.08.VI..ATHLETIC SHOE~ PID.F.73.VI..WHITE/STRIPE~ PID.F.74.VI..13.5W~ SDQ.EA.92.0621.75.0625.75~ PO Change 860 CTP..RES.15~ PID.F.08.VI..ATHLETIC SHOE~ PID.F.73.VI..WHITE/STRIPE~ PID.F.74.VI..13.5W~ CA - CHANGE ITEM - DELETE A STORE FROM AN ITEM - POC03, POC06, POC07 BLANK Original 850 PO1.1.150.EA.8.PE.UP.555558989899.VA.STYLENM.IN.0~ CTP..RES.15~ PID.F.08.VI..ATHLETIC SHOE~ PID.F.73.VI..WHITE/STRIPE~ PID.F.74.VI..13.5W~ SDQ.EA.92.0621.75.0625.75~ PO Change 860 CTP..RES.15~ PID.F.08.VI..ATHLETIC SHOE~ PID.F.73.VI..WHITE/STRIPE~ PID.F.74.VI..13.5W~ SDQ.EA.92.0622.150~ ß Store 625 NOT listed CA - CHANGE ITEM - CHANGE TO DIRECT TO STORE SHIPMENT – POC03, POC06, POC07 BLANK

860 - CANADA 4010 34 Nordstrom

```
PO1.1.100.EA.18.PE.UP. 555558912212.VA.STYLED.IN.0~
CTP..RES.75~
PID.F.08.VI..CLASSIC SHOE~
PID.F.73.VI..BROWN~
PID.F.74.VI..10.5 N~
SDQ.EA.92.0621.100~
PO Change 860
POC.1.CA..100.EA...UP.555558912212.VA.STYLED~ 

ß CA = Change to line item(s)
CTP..RES.75~
PID.F.08.VI..CLASSIC SHOE~
PID.F.73.VI..BROWN~
PID.F.74.VI..10.5 N~
SDQ.EA.92.0621.100~
N1.ST.0621~
                                     ß N1/ST ship-to location
PC - PRICE CHANGE - COST PRICE CHANGE - POC03 BLANK
Original 850
PO1.1.100.EA.85.PE.UP. 555551212178.VA.STYLEZ.IN.0~
CTP..PRP.139.9~
CTP..RES.218~
PID.F.08.VI..SS JACKET~
PID.F.73.VI..IVORY~
PID.F.74.VI..2~
SAC.N..VI.TC990101.....NH03~
SAC.N..VI.HA......H5202~
SDQ.EA.92.0020.10.0004.10.0025.10.0010.10.0005.10.0220.10.0345.10.0364.10.0324.10.0360.10~
PO Change 860
CTP..PRP.139.9~
CTP..RES.218~
PID.F.08.VI..SS JACKET~
PID.F.73.VI..IVORY~
PID.F.74.VI..2~
SDQ.EA.92.0020.10.0004.10.0025.10.0010.10.0005.10.0220.10.0345.10.0364.10.0324.10.0360.10~
PC - PRICE CHANGE - RETAIL PRICE CHANGE - POC03, POC06, POC07 BLANK
Original 850
PO1.1.12.EA.26.PE.UP.555556666125.VA.AASTYLE.IN.0~
CTP..RES.55~
PID.F.08.VI..HANDBAG~
PID.F.73.VI..BLACK~
PID.F.74.VI..UNSIZED~
SDQ.EA.92.0622.12~
PO Change 860
POC.1.PC..12.EA...UP.555556666125.VA.AASTYLE ~
                                                  ß PC = Price Change
CTP..RES.58~
                     ß New Retail Price = 58
PID.F.08.VI..HANDBAG~
PID.F.73.VI..BLACK~
PID.F.74.VI..UNSIZED~
SDQ.EA.92.0622.12~
```

```
PC - PRICE CHANGE - PROMOTIONAL PRICE CHANGE - POC03, POC06, POC07 BLANK
Original 850
PO1.1.5.EA.34.7.PE.UP.888888889214.VA.SHOE555.IN.0~
CTP..RES.99.95~
CTP..PRP.45.95~
PID.F.08.VI..SHOE~
PID.F.73.VI..BLACK FABR~
PID.F.74.VI..050~
SDQ.EA.92.0706.5~
PO Change 860
POC.1.PC..5.EA...UP.888888889214.VA.SHOE555~ ~
                                                     ß PC = Price Change
CTP..RES.99.95~
CTP..PRP.69.95~
                                      ß New Promotional Price = 69.95
PID.F.08.VI..SHOE~
PID.F.73.VI..BLACK FABR~
PID.F.74.VI..050~
SDQ.EA.92.0706.5~
PC - PRICE CHANGE - PROMOTIONAL PRICE ADDED - POC03, POC06, POC07 BLANK
Original 850
PO1.5.21.EA.8.78.PE.UP.81555555555.VA.101.IN.0.
CTP..RES.26.
PID.F.08.VI..SHIRT.
PID.F.73.VI..BLACK.
PID.F.74.VI..S.
SAC.N..VI.TC990101.....NL01.
SDQ.EA.92.0010.3.0005.3.0223.3.0386.3.
PO Change 860
POC.5.PC..21.EA...UP.81555555555.VA.101.
CTP..PRP.18.9.
                                    <--- NEW PROMOTIONAL PRICE
CTP..RES.26.
PID.F.08.VI..SHIRT.
PID.F.73.VI..BLACK.
PID.F.74.VI..S.
SDQ.EA.92.0010.3.0005.3.0223.3.0386.3
PC - PRICE CHANGE - PRICE CHANGE AND STORE ALLOCATION CHANGE - POC03 BLANK
Original 850
PO1.1.8.EA.18.48.PE.UP.444444405009.VA.M999999.IN.0~
CTP..RES.32.95~
PID.F.08.VI..DRESS~
PID.F.73.VI..BLACK~
PID.F.74.VI..7~
SAC.N..VI.TC990101.....NL01
SDQ.EA.92.0001.1.0425.1.0004.6~
PO Change 860
POC.1.PC..8.EA.16.8.PE.UP.444444405009.VA.M999999~ B PC = Price Change - POC06 = 16.8
CTP..RES.32.95~
PID.F.08.VI..DRESS~
PID.F.73.VI..BLACK~
PID.F.74.VI..7~
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